

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of March 31, 2004 ¹

OTHER MEDICARE MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Other Medicare Members ^{2,3}	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
CIGNA HealthCare of Massachusetts, Inc. ⁴	0	0	1	1	1	1	16	14	6	0	3	0	1	817	861
HMO Blue ⁵	385	520	681	8	748	43	430	260	2,030	0	810	443	478	804	7,640
Tufts Associated HMO, Inc. ⁶	270	30	434	0	409	31	137	55	1,326	0	699	304	375	408	4,478
Total Other Medicare Members	655	550	1,116	9	1,158	75	583	329	3,362	0	1,512	747	854	2,029	12,979

¹ Information reported by HMOs as of the end of the first quarter of 2004 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members enrolled in other Medicare plans including, for example, so-called "Meidcare Wrap-Around" policies as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0."

³ Carriers that do not have any "Medicare Wrap-Around" business are not reflected on this report.

⁴ CIGNA HealthCare of Massachusetts, Inc. offers a group "Medicare Wrap-Around" product under the name "Central Care."

⁵ Blue Cross and Blue Shield of Massachusetts, Inc. offers a group "Medicare Wrap-Around" product under the name "Managed Blue for Seniors."

⁶ Doing business as Tufts Associated Health Plan and as Tufts Health Plan. This company offers a group "Medicare Wrap-Around" product under the name "Tufts Medicare Complement" (TMC).